

Salary Growth Rate and Discount Rate Assumption of NSE 50 Companies

The following table depicts the Salary Growth Rate and Discount Rate assumptions adopted by the companies in different sectors in the NSE50 Index over the past two years:

| S. No | Company Name | Industry | 31 March 2018 | | 31 March 2019 | |
|-------|--|--------------------------|--|-------|--|-------|
| | | | SGR | DR | SGR | DR |
| 1 | Adani Ports and Special Economic Zone Ltd. | SERVICES | 7.00% | 7.80% | 8.00% | 7.60% |
| 2 | Asian Paints Ltd. | CONSUMER GOODS | All Grades 9% for first 2 years and 8% thereafter. | 7.81% | All Grades 9% for first 3 years 8% thereafter | 7.57% |
| 3 | Axis Bank Ltd. | FINANCIAL SERVICES | 7.00% | 7.95% | 7.00% | 7.65% |
| 4 | Bajaj Auto Ltd. | AUTOMOBILE | 10.00% | 7.75% | 10.00% | 7.70% |
| 5 | Bajaj Finance Ltd. | FINANCIAL SERVICES | 11.00% | 7.75% | 11.00% | 7.70% |
| 6 | Bajaj Finserv Ltd. | FINANCIAL SERVICES | 10.00% | 7.75% | 10.00% | 7.70% |
| 7 | Bharat Petroleum Corporation Ltd. | ENERGY | 8.00% | 7.88% | 8.00% | 7.76% |
| 8 | Bharti Airtel Ltd. | TELECOM | 9.00% | 7.85% | 7.00% | 7.65% |
| 9 | Bharti Infratel Ltd. | TELECOM | 10.00% | 7.85% | 9.00% | 7.65% |
| 10 | Britannia Industries Ltd. | CONSUMER GOODS | 6.00% | 7.50% | 7.00% | 7.70% |
| 11 | Cipla Ltd. | PHARMA | 5.00% | 7.83% | 7% For 2 years and 5% thereafter | 7.79% |
| 12 | Coal India Ltd. | METALS | 9.00% for Executives and 6.25% for Non- Executives | 7.71% | 9.00% for Executives and 6.25% for Non- Executives | 7.55% |
| 13 | Dr. Reddy's Laboratories Ltd. | PHARMA | 7% for first year and 9% thereafter | 7.75% | 8% for first year and 9% thereafter | 7.45% |
| 14 | Eicher Motors Ltd. | AUTOMOBILE | 7.50% | 7.90% | 7.50% | 7.80% |
| 15 | GAIL (India) Ltd. | ENERGY | 10.00% | 7.71% | 10.00% | 7.60% |
| 16 | Grasim Industries Ltd. | CEMENT & CEMENT PRODUCTS | 5.5-8% | 7.80% | 5.5-8% | 7.60% |
| 17 | HCL Technologies Ltd. | IT | 7.00% | 7.60% | 7.00% | 7.20% |
| 18 | HDFC Bank Ltd. | FINANCIAL SERVICES | 8.00% | 7.50% | 8.00% | 7.64% |
| 19 | Hero MotoCorp Ltd. | AUTOMOBILE | 6% for first year and 5% thereafter | 7.90% | 6.50% for first year and 5.50% thereafter | 7.50% |
| 20 | Hindalco Industries Ltd. | METALS | 8.00% | 7.50% | 8.00% | 7.50% |
| 21 | Hindustan Unilever Ltd. | CONSUMER GOODS | 8.00% | 8.00% | 8.00% | 7.70% |
| 22 | Housing Development Finance Corporation Ltd. | FINANCIAL SERVICES | 6.00% | 7.73% | 6.00% | 7.77% |
| 23 | ICICI Bank Ltd. | FINANCIAL SERVICES | 7.00% | 7.60% | 7.00% | 7.40% |

| S. No | Company Name | Industry | 31 March 2018 | | 31 March 2019 | |
|-------|--------------------------------------|--------------------------|---|-------------|---|---------------|
| | | | SGR | DR | SGR | DR |
| 24 | ITC Ltd. | CONSUMER GOODS | N/A | 7.50% | N/A | 7.50% |
| 25 | Indian Oil Corporation Ltd. | ENERGY | 8.00% | 7.78% | 8.00% | 7.79% |
| 26 | IndusInd Bank Ltd. | FINANCIAL SERVICES | 5.00% | 7.55% | 5.00% | 7.50%-7.68% |
| 27 | Infosys Ltd. | IT | 8.00% | 7.50% | 8.00% | 7.10% |
| 28 | JSW Steel Ltd. | METALS | 6.00% | 7.85% | 6.00% | 7.79% |
| 29 | Kotak Mahindra Bank Ltd. | FINANCIAL SERVICES | 5.50% (IBA) and 7.00% (others) | 7.71%-7.90% | 5.50% (IBA) and 7.00% (others) | 7.15% - 7.64% |
| 30 | Larsen & Toubro Ltd. | CONSTRUCTION | 5.00% | 7.68% | 5.00% | 7.48% |
| 31 | Mahindra & Mahindra Ltd. | AUTOMOBILE | N/A | 7.85% | N/A | 7.50% |
| 32 | Maruti Suzuki India Ltd. | AUTOMOBILE | 7.00% | 7.80% | 7.00% | 7.70% |
| 33 | NTPC Ltd. | ENERGY | 6.50% | 7.60% | 6.50% | 7.75% |
| 34 | Nestle India Ltd. | CONSUMER GOODS | 7.1% to 10% for first five years and 5.5% thereafter. | 7.00% | 7.1% to 12.6% for first five years and 5.5% thereafter. | 7.00% |
| 35 | Oil & Natural Gas Corporation Ltd. | ENERGY | 6.50% | 7.66% | 7.50% | 7.77% |
| 36 | Power Grid Corporation of India Ltd. | ENERGY | 6.50% | 7.60% | 6.50% | 7.75% |
| 37 | Reliance Industries Ltd. | ENERGY | 6.00% | 8.00% | 6.00% | 8.00% |
| 38 | State Bank of India | FINANCIAL SERVICES | 5.00% | 7.78% | 5.20% | 7.77% |
| 39 | Sun Pharmaceutical Industries Ltd. | PHARMA | 11.65% | 7.50% | 10.00% | 7.10% |
| 40 | Tata Consultancy Services Ltd. | IT | 6.00% | 7.75% | 6.00% | 7.75% |
| 41 | Tata Motors Ltd. | AUTOMOBILE | N/A | 6.75%-7.7% | N/A | 6.75%-7.7% |
| 42 | Tata Steel Ltd. | METALS | 7.5%-10% | 7.50% | 7.5%-10% | 7.50% |
| 43 | Tech Mahindra Ltd. | IT | 7.00% | 7.00% | 7.00% | 7.10% |
| 44 | Titan Company Ltd. | CONSUMER GOODS | 8% for management and 7% for non-management | 7.90% | 8% for management and 7% for non-management | 7.70% |
| 45 | UPL Ltd. | FERTILISERS & PESTICIDES | 7.00% | 7.70% | 7.00% | 7.70% |
| 46 | UltraTech Cement Ltd. | CEMENT & CEMENT PRODUCTS | 8.00% | 7.90% | 8.00% | 7.65% |
| 47 | Vedanta Ltd. | METALS | 2%-10% | 7.70% | 2%-10% | 7.80% |
| 48 | Wipro Ltd. | IT | 7.51% | 6.93% | 7.52% | 6.63% |
| 49 | Yes Bank Ltd. | FINANCIAL SERVICES | 12.00% | 7.60% | 12.00% | 7.05% |
| 50 | Zee Entertainment Enterprises Ltd. | MEDIA & ENTERTAINMENT | 9.50% | 7.85% | 9.50% | 7.71% |

Source: Annual reports of various companies, as available on the respective Companies' website.